



Philanthropy Report 2021

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A Message from the CEO



Dear Friends,

Everywhere I look, I see **inspiration**. I wake up inspired by our mission and excited to meet with other Bancroft team members who are so motivated to help empower the individuals we support to live their best lives. Their motivation is tangible in the care and support they provide and in their resiliency and flexibility in ever-changing circumstances. The **inspiration** continues when I talk with families, community members, businesses and friends, sharing our vision for the future and working to continue to build and sustain what happens here.

Every day, I am energized by the stories and fortitude expressed by the individuals in our care. **Especially this year, I am forever inspired by every person that I have the privilege to work with to fuel Bancroft's important mission.**

Within these pages, I hope you, too, are inspired. Through great adversity that personified the last year, and with the help of our strong community, Bancroft has continued to grow and thrive.

- ∴ **Our team** has created methods to continue to engage, educate and enlighten the individuals we support, all while facing challenges related to the pandemic and workforce shortages.
- ∴ **Our donors** have helped sustain Bancroft for years to come through various giving programs and initiatives.
- ∴ **The Diversity, Equity & Inclusion Council** is making strides to realize our vision of equitable and inclusive workplaces.
- ∴ **The individuals in our care** have been so resilient and trusting in a year of ever-changing expectations.

Looking forward to next year, I see a year of growth and authenticity that will continue to support more individuals in need of our services. We recently relocated and expanded Bancroft's Preschool & Early Education Program in Moorestown, NJ – allowing room for more students to learn, more space for them to grow and enhanced services to support them along their journey.

We will remain steadfast in our commitment to working with legislators and partners to raise both the profile and income of direct support professionals. We will continue to build more innovative and holistic ways to provide individualized care for those with autism and other intellectual and developmental disabilities, as well as individuals with brain injury.

I hope you enjoy reading this year's Philanthropy Report as a snapshot of your advocacy and generosity for all the children, adults and families we have the privilege of supporting every day. **With the drive and determination of our fantastic team of employees, the support and consideration of our community partners, the trust of our families and, of course, the inspiration and tenacity of each individual that we support, we can achieve anything.**

Warm regards,

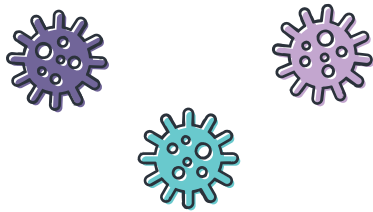
Toni Pergolin
President & CEO

Inspire

Fiscal Year 2021 in Review

Bancroft Receives Over \$3.6M in COVID-19 Relief Grant Funding

The emergence of the Delta variant has underscored the importance of philanthropic support as we navigate continued challenges. Support from individual donors, local businesses, fundraising events and grants has been vital to offset the unexpected and increased expenses that we continue to face daily. In fiscal year 2021, we successfully forged new relationships with funders and deepened partnerships with existing ones. In total, Bancroft was awarded 19 grants from corporate and foundation partners and federal and state relief funds, providing more than \$3.6 million to offset expenses related to the pandemic.



Five-Year Strategic Planning Process Initiated

Bancroft has grown significantly over the last 15 years; in fact, revenue grew by 155 percent from fiscal year 2004 to fiscal year 2020. To continue this momentum, the organization is developing a five-year strategic plan (2022-2026) to achieve an additional \$100 million in growth: \$10 million generated from new partnerships and programs, \$20 million from organic growth and \$70 million from mergers and acquisitions. It is through this process that Bancroft is working to provide the highest quality services for the many families who need us today and in the years to come.

Planning for the Future with the Facilities Master Plan

In partnership with KSS Architects, Bancroft has undergone a comprehensive analysis of our current space and developed a facilities strategy that aligns with Bancroft's greater organizational goals. These findings enabled the creation of a Facilities Master Plan that outlines the most effective use of existing facilities and opportunities for future growth and expansion. Two immediate priorities will be completed in fiscal year 2022: Moving the New Jersey Adult Day and Employment Programs to the Lebensfeld Building in Cherry Hill, NJ, and opening a new Human Resources and Organizational Development & Learning satellite site in Moorestown, NJ.



Bancroft's Preschool & Early Education Program Has Expanded

Bancroft's Preschool & Early Education Program moved to Moorestown, NJ, and has increased its capacity to 65 students, ages 3 to 11. The new location offers expanded opportunities for academic, social and physical development and provides direct access to behavioral, medical and emotional supports to maximize each student's potential. The autism-friendly design was informed by the success of the Raymond & Joanne Welsh Campus and will better meet the distinct needs of Bancroft's youngest learners. Additionally, it features an enhanced outdoor recreation space, Uncle David's Playground, with an adaptive playground to support structured activities and encourage exploration, play and socialization that was generously funded by the Pincus Family Foundation.



Diversity, Equity & Inclusion Initiatives Update

Diversity, Equity & Inclusion (DE&I) remains at the forefront of the organization's collective consciousness. Bancroft's DE&I Council and Steering Committee finalized the DE&I Vision Statement and Strategic Plan, which details specific actions identified that are being implemented to make the organization even more respectful and inclusive and to ensure the future sustainability of these initiatives. Some of the accomplishments to date include: hosting a Cultural & Courageous Conversations series for staff; developing required training for all employees; engaging with a consultant to increase diverse sourcing strategies for candidates for leadership positions; and creating communications on DE&I activities, events and related resources.

Bancroft Welcomes New Vice President of Finance

Rachel Bednarczyk, CPA, joined Bancroft in April 2021 and is responsible for maintaining the overall integrity of the organization's financial accounting practices and financial reporting structure. She brings more than 15 years of experience in accounting, financial management and leadership to Bancroft. Most recently, she was the Corporate Controller for Lutheran Social Ministries of New Jersey, a \$75 million nonprofit organization.

Prior to Lutheran Social Ministries, Rachel provided audit services for various clients primarily focusing on healthcare and nonprofit organizations. She is a certified public accountant in Pennsylvania and earned her Bachelor of Science degree in accounting from Rowan University.



Progress

Matt's Keys to Success

Matt Collura is impressive. A three-sport athlete and captain in high school, he boasted a four-and-a-half-minute mile on the track. This competitive drive and dedication followed him through his academic achievements: a bachelor's degree in biochemistry from Boston College and a master's in architecture from the New Jersey Institute of Technology. He's also an avid writer filled with wit, insight and honesty. It could go without saying: Matt is an earnest student of anything he chooses to do.

On March 9, 2011, Matt set out for the mountains with his snowboard, eager to spend the day on the slopes. Through a harrowing accident, he sustained a traumatic brain injury (TBI) and was in a coma for over two weeks, leaving him hospitalized for four months. Subsequently, Matt and his family chose Bancroft NeuroRehab (BNR) for his residential care and day program services.



Each year, an estimated 1.5 million Americans sustain a TBI, including an average of 13,500 New Jersey residents. The outcome of these injuries vary and many individuals require a variety of therapies and programs to help them rebound from injury and discover their future.

In the days following the accident, Matt's doctors said he may never walk again. Matt's dedication and tenacity were traits that his friends and family knew well. "If anyone can make it through this, it's Matt," was commonly uttered. **Matt has met each challenge with a positive attitude and indomitable will to achieve every goal.** Working with the team at BNR, Matt has learned to walk with a platform walker, his speech has grown clearer and he's making strides toward his goal of independent living.

Support ↗

BNR takes a transdisciplinary approach to recovery. Matt's speech, occupational, physical and vocational therapists work with many others on his care team and focus on person-centered care. This ensures he is able to continue to grow and function at his greatest potential. Simply put, they work together so Matt will always live his best life. This holistic approach works with each individual client to best realize goals. Most recently, Matt set two: to work and live more independently. Matt and his team are diligently working to require a lower level of assistance and supervision so he can achieve those goals.

Matt's determination and drive as an athlete and student shines at Bancroft NeuroRehab. He resides in a group home with four other BNR clients and actively participates in daily chores, such as meal planning and preparation, cleaning and laundry. He also serves as a cheerleader and confidant for so many others, sharing his positive attitude to help everyone along their journey.

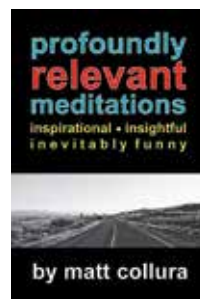


If you ask Matt what the key to success is, he will tell you it's a sense of humor and a strong network of support.



Matt's passion is writing. He recently compiled his most insightful (and funny!) blog posts and wrote his first book: *Profoundly Relevant Meditations*. He hopes to continue to find joy in his writing and make a living while doing it! His career goal is to become a freelance writer and columnist, writing from his point of view as a TBI survivor.

Matt's inspirational story has one clear message: Never give up. When asked about his experience at Bancroft, Matt said, "My brain injury gave me a new life ... Bancroft therapies help me make my best life." Matt is a true inspiration to everyone around him.



Follow Matt's writing at
his personal website
mattcollura.com

James' Journey to His New Home

All a parent ever wants for their child is for them to be happy, safe and taken care of. For Terris and John Garbarini, this is especially important. Their son James loves going out to restaurants to meet and talk to new people. He loves it so much, in fact, that he would sometimes leave their house without anyone knowing and go sit at his favorite restaurant in his hometown of Manasquan, NJ.

Although James is a very cheerful and loving young man, his parents knew his challenging and self-injurious behaviors would require 24/7 care. In November 2019, 18-year-old James was enrolled at The Bancroft School and moved into a group home in the Children's Community Program in Cherry Hill. It's been difficult for Terris and John to live away from their son, but **they know Bancroft is a place where he will be safe and receive the essential care he needs.**

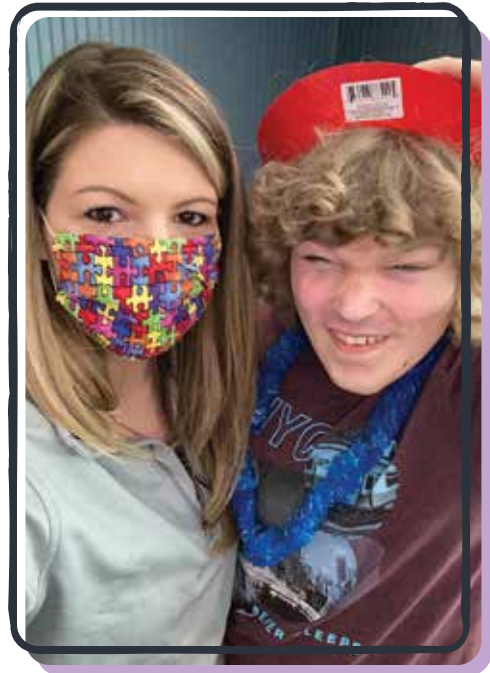
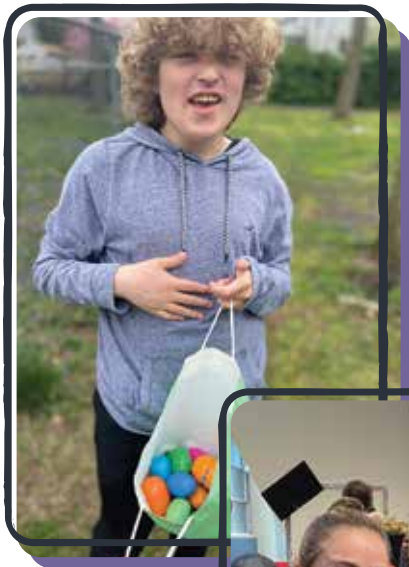


Bancroft's children's group homes, including the one where James lives, give children and young adults a place to live more independently while continuing to build upon the necessary life, social and cognitive skills they have developed. The Children's Community Program incorporates a focus on each child's development and is integrated with the curriculum at The Bancroft School.

Residents live in well-maintained single-family homes where they participate in meal preparation and daily chores and care for themselves and their belongings. Staff supervision is in place 24/7 in a safe and comfortable home environment where they get to engage with peers and the community. Each child has his or her own room – a space to call their own.

Today, 20-year-old James is as joyful as ever and has never once tried to leave his group home. He is very verbal and loves to talk to and be with people. Although sometimes he can have a few behavioral issues in the classroom at The Bancroft School, his language and sentence use has improved tremendously!

James has found a special love for his teachers and the other caregivers around him. He always talks about his teachers and even likes to print out pictures of them to hang in his room at home. One of his favorite things to do is visit his former teacher Stephanie. His teachers have even learned that James loves to be rewarded for his good behavior with these special visits.



James has a contagious smile and it is clear that he has left a lasting impact on those around him. One program manager stated, “James is an amazing child! I love him so much and he truly has a special place in my heart.”

The Bancroft School and the Community Residential Program work together to make sure James is living his best life and is given every opportunity to succeed. Terris and John feel that the Bancroft team really cares: **“It is very clear that this is not just a job.** They are focused on the children and want to make a difference.”

“

The best part for Terris and John is that not only is James happy when he comes home for a visit, but he is always thrilled to go back to his home with Bancroft.

”

Achieve 

Victoria's Path to the Ultimate Achievement

Victoria Hill recently celebrated her 31st birthday in August. She loves to color intricate designs on her tablet as a way to unwind and cope with the difficulties that sometimes come with everyday life. As often as possible, she likes to call and talk with her father or one of her three siblings. She looks most forward to her visits home and loves making her family proud. Victoria has many short- and long-term aspirations, the most exciting of which is her current goal to be able to live more independently so she can move closer to her aging father.

In 2019, Victoria resided in an adult group home operated by Bellwether Behavioral Health in Gloucester County, New Jersey.

When Bancroft acquired seven Bellwether group homes and one Swedesboro-based adult day program in July 2019, Victoria transitioned to living and learning with Bancroft. The last two years have been filled with progress throughout the Gloucester Program and Victoria's story is no different – her strides forward have been hard-won and certainly impressive.

“

*And if you ask Victoria,
she's pretty proud
of how far she's come.*

”

Before Bancroft, Victoria had a history of intense and frequent behaviors that at times became dangerous, even involving law enforcement. Compounded with learning struggles, Victoria was bounced around various residential settings with many providers unsure of how to help. Victoria needed to find the right fit to receive the support she needed so she could continue to grow and realize her very best life. Her transition to Bancroft was rocky but with the help of ABA Specialist Colleen Mosco and other members of her care team, Victoria was able to stabilize through a variety of supportive steps. **Victoria is now her own advocate.**

Aspire 



At Bancroft, Victoria is able to work on her goal of living more independently. She cooks, cleans and does her own laundry with little guidance from the team at her group home. She even helps the others that live with her! She worked with a Bancroft employment specialist and acquired employment at a local fast-food restaurant. This alone was a tireless effort through many mock interviews and participating in other interviews virtually. **Victoria is also an active participant in her treatment plan.** She works closely with her case manager, supports coordinator and the many Bancroft personnel who work with her at her home, as well as the Gloucester Adult Day Program. She manages these meetings each week by using the e-calendar on her cell phone and continues to hone her independent living skills.

Victoria also has a lot of hobbies. She loves to watch football, sporting her Carolina Panthers jersey on Sundays. She always loves to be pampered and never turns down getting a manicure or a new haircut. She also loves trying on and wearing different wigs or buying a new charm for her bracelet.



Once Victoria is able to reach her goal of living more independently, she plans to pursue her GED, as she was not able to finish high school. This long-term goal is the ultimate achievement for Victoria and is incredibly important to her. She looks forward to hanging her diploma amongst those of her siblings on the walls of her father's house. She says she wants to make her family proud and she has certainly already done so.



“

I am proud and happy to be chosen for this. Thank you to Bancroft for supporting me!

– Victoria

”

Cody is Exactly Where He Needs to Be

The first thing people do when they talk about Cody Fox is smile. Following the smile is always a giggle and a quick anecdote or heartwarming memory. **Cody is a character. A hard worker. A photographer. A helper. He is a friend, a brother, a son and a roommate.** He loves photography, Wawa coffee (especially pumpkin spice), the outdoors and visiting the local firehouse. He is focused, dedicated, kind and thoughtful. In speaking with the Fox family and various Bancroft team members, it is clear that Cody is also incredibly loved and well cared for.

While the path to Bancroft was a bumpy, hard-fought journey, it was all worth it. Cody has now been a resident and participant in the Lakeside Day Program for almost eight years and he is much happier and more independent than he was before he arrived.

Before coming to Bancroft, Cody was very dependent on those around him, especially his dad Alan. Cody followed him everywhere; his shadow. Any separation of Alan and Cody typically resulted in difficult displays of negative behaviors and outbursts. When Alan first visited Bancroft's Lakeside Campus in picturesque Woodstown, NJ, it all just clicked. Together, all members of the Fox family knew that this was where Cody needed to be.

The campus is a space that allows him to quickly and easily access nature with a lot of room for outdoor activities. One of his favorite pastimes is taking photos of the local habitat and he often requests new batteries for his camera because he uses it so frequently. **Since moving in, Cody has continued to grow and thrive under the supportive guidance of the team at Lakeside. His mom Connie notes that Lakeside is "exactly where he needs to be."**

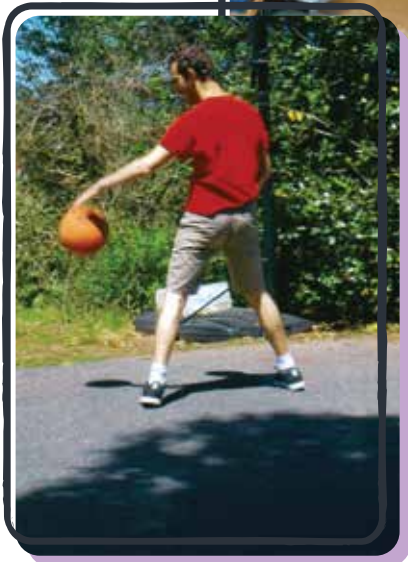
The Lakeside Campus offers access to all the necessary programs and services for individuals in Bancroft's care in one sprawling location. The individuals we support are provided opportunities and outlets for socialization and activity in a community-based setting; this is a place where individuals can get everything they need right where they live. The skill-building focus combined with intensive interventions are designed to meet the unique needs of each person, all leading to an improved quality of life, fostering greater independence. As an outdoorsman who loves space and the option to roam, Lakeside was seemingly built for Cody.



Help

On any given day across the expansive Lakeside Campus, Cody and his good friend and roommate Kevin can typically be found with the Facilities crew under the watchful eye of mentor Carl Jacobs. “Cody is training to be my replacement when I retire!” he jokes. **This deep bond grew organically, helping to meet Cody’s need to provide a useful, helping hand and keep busy.** Keeping busy and learning new things have helped keep his negative behaviors and outbursts to a minimum.

Kevin and Cody love working with their hands – donning safety goggles and gloves, building things, weed-whacking, cutting grass, you name it! If Carl is working around campus, it’s likely that Kevin and Cody are not far behind. Each afternoon, this duo finds their way to Carl and helps with large and small jobs: hanging TVs, painting, building bed frames or fixing picnic tables and other projects that allow them to use their hands.



“

*A popular character on campus,
this is the independent lifestyle
that the Fox family dreamed
of for their son.*

”

Lakeside not only fosters his creative independence but it has brought out the ability for Cody to better communicate and articulate his needs with his family and friends. Alan and his wife Molly gush with pride over his adjustment and independence, attributing so much of their appreciation to the direct support professionals who provide a nurturing and safe environment and work so hard to keep connected with Cody. The entire family is so happy and proud to call Lakeside his home away from home.

A Corporate Partner with Extra Pride



Eaise Design & Landscaping, Inc. has a mission to provide the best landscaping and hardscaping services to South Jersey and the entire Delaware Valley area. The company is dedicated to offering a full-service approach, which goes well beyond the expectations of its customers. The owners take pride in the quality of their artisanship and work to achieve a high level of professionalism.

For the last 10 years, Bancroft has benefited from Eaise's high level of service, landscape design and professionalism as the company has beautified many of the organization's facilities and group homes. Eaise has also become a steadfast supporter of Bancroft's philanthropic efforts, sponsoring many events including the Butterfly Ball and Bancroft Golf Outing.

Kevin Eaise, founder and president of Eaise Design & Landscaping, Inc., became interested in supporting Bancroft after visiting its iconic, original Haddonfield Campus. As he sat in his car finishing up some paperwork on a sunny spring day, he watched as a student and her teacher walked around Lullworth Hall. "The girl was having a very bad day, it seemed to me, and every few steps she would crumple to the ground and refuse to move," Kevin observed. Kevin watched as this young woman's teacher, with patience and experience, calmed and talked to the student, eventually coaxing her to continue on with their day of learning. It was then that Kevin realized how fortunate he and his wife were to have four children who thrived in a traditional school setting and just how important Bancroft was to the families and students who required a different approach to education based on their children's more complex needs.

That chance encounter motivated Kevin to support Bancroft more fully and to take extra pride in the landscaping of each home and facility. Realizing that a beautiful and safe yard is the first impression for families and a source of pride and pleasure for Bancroft residents, he and his crew put a little extra love into each property. But they didn't stop there.

Eaise also hired several clients in Bancroft's Adult Employment Program. Accompanied by their job coach, the workers are valued members of Eaise's team. "They are great workers. We give them the full experience. They eat lunch with the crew just like everyone else." Since working with Bancroft, Eaise has grown to understand what it means to be inclusive, to give real opportunity to adults with disabilities, and to do well in your business by doing good work in the community.

Ultimately, he was impressed with Bancroft employees' commitment to the mission, from the front-line team members providing direct care, to Toni Pergolin's caring style of leadership. "Everyone shared that same sense of mission." Kevin, a kid who loved to cut grass, grew into a business leader with a degree in landscape architecture and a thriving landscape and design business. A leader who truly knows what it means to "pay it forward," Eaise Design & Landscaping, Inc., is a corporate partner that makes everything bloom a little better and bigger at Bancroft.



Bloom 

Proud Partners with Shared Missions



Kessler Foundation, a major nonprofit organization in the field of disability, is a global leader in rehabilitation research that seeks to improve cognition, mobility and long-term outcomes – including employment – for people with neurological disabilities. Kessler Foundation leads the nation in funding innovative programs that expand opportunities for employment for people with disabilities. Kessler Foundation changes the lives of people with disabilities through medical rehabilitation research and funding employment initiatives.

The missions of Kessler Foundation and Bancroft are closely aligned in our shared desire to help people with disabilities realize their best lives. Bancroft received a generous grant from Kessler Foundation to fund Bancroft NeuroRehab's vocational program. Aimed at helping 80 people recovering from brain injury return to the community through robust volunteer and paid employment opportunities, BNR put this grant to great use by dedicating staff to this effort. As Kari Davidowitz, BNR Certified Occupational Therapist and Certified Brain Injury Specialist shared, "Vocational Services is a full-time job. It's really needed, it enhances the lives of the individuals we serve, and it can't be done without charitable funding."

Kessler Foundation's grant helped many clients, but one, in particular, shared his story with us. Stephen B. fell from a ladder, shattering his skull and causing three separate brain hemorrhages. After a long bout of rehabilitation, Stephen now works on a horse farm tending to the horses through BNR's vocational program. As Stephen describes himself, "I'm very goal-oriented. I'm a worker. That's what I do." Through the program, he has found a return to his identity and independence and that is the greatest gift of all.

So far, Kessler Foundation has invested close to \$49 million over the past 13 years through grant programs in New Jersey and nationally. Their targeted grantmaking has supported new business ventures, job training and job creation, various sectors and industries, but most importantly, Kessler Foundation is a leading funder of innovative approaches that can effect systemic change by creating genuine economic opportunities for people with disabilities.

These pilots and new models have the potential to change today's marketplace and can improve the participation rates of people with disabilities in competitive, integrated employment. By leveraging dollars and human capital through partnerships, new ideas from the field rise up to be models for policy change.

Elaine Katz, MS, CCC-SP, oversees Kessler Foundation's comprehensive grant-making program and its communications department. Katz works with nonprofit organizations in board development, fundraising, marketing and business development. Bancroft is proud to partner with Kessler Foundation to help clients with brain injury to rebound, recover and reconnect.



Innovate 

The Kowals' Extended Family

Ellene and Tom Kowal consider Bancroft an **extended part of their family**. That's one of the first things Ellene says when she reflects back on the years of care and support her grandson Christopher has received within these walls. Before Bancroft, Ellene and her husband Tom had a difficult time managing Christopher's challenging behaviors at home and at school. When his school district referred the Kowal family to Bancroft, they took the opportunity to learn more and eventually Christopher entered The Bancroft School at age 10 and the residential program three years later at 13.

Today, Christopher is a happy 27-year-old who likes listening to music, watching movies and interacting with the other men in his group home. The Kowals say Christopher had positive behavioral changes almost instantly upon entering Bancroft and he now thrives socializing with the individuals in his residence, the day program and the entire Bancroft team. "Chris lives with a group of guys who are like brothers living their best in a happy, caring atmosphere," said Ellene.

Since coming to Bancroft, all of their lives have changed for the better; Bancroft provides Christopher with the structured care needed to realize his best life. Ellene and Tom also receive the resources, support and communication they need and they continue to feel confident in their decision to trust Bancroft to care for their grandson. From the beginning, the Kowals loved the various opportunities they had to connect with Christopher at Bancroft: holiday parades, classroom activities and other social events.

While Bancroft provides care for Christopher, Ellene and Tom try to support the organization in any way they can, and their support of Bancroft has been nothing short of inspiring. They have been unwavering in their dedication to Bancroft, giving annually for nearly 20 years, and volunteering in group homes as well as The Bancroft School. Giving back provides Ellene a sense of connection to Christopher and the organization that has given their family so much support and hope.

Bancroft has been a saving grace for Christopher and the Kowals, and they are grateful for the opportunity to be a part of the Bancroft family and to be associated with such dedicated people who care for their grandson. After coming to Bancroft, Christopher's behaviors improved and he is now much more content and generally a very happy guy.

The Kowals credit the team at Bancroft and all they do for the children and adults they support. Ellene said she is especially thankful for the "special kinds of people at Bancroft that dedicate themselves to the work they are doing," helping create a comfortable, safe and supportive home-away-from-home for so many loved ones, including Christopher.

Gratitude 🙌



Remembering Joe

Joseph “Joe” P. Baranski Jr. had a deep love for his family, friends, food and music – especially live performances, which he attended whenever possible. No matter where Joe went, there was always music, even if he had to sing it himself. Joe was enveloped in music and he shared this love with his family, raising his daughters with his wife of 40 years, Nancy, with music in their hearts. Spending time together at concerts was a regular family pastime and they made sure to see one of their favorites, Tom Petty, as often as they could.



Sadly, Joe passed suddenly in 2020. In lieu of flowers, friends and family members were asked to donate to Bancroft NeuroRehab in Joe’s memory. Nancy, a longtime Bancroft employee, was inspired to create a tribute after the outpouring of support from colleagues and leadership through Joe’s 10-day hospital stay and when her husband passed. It was a reminder that Bancroft was her family too. Combined with her pride to work for a

meaningful organization, supporting Bancroft through this tribute was Nancy’s first thought and her girls agreed, including daughter Crystal, who also works at Bancroft.



Bancroft received incredible support in memory of Joe, and in recognition of his life and legacy, Bancroft added a bench outside of The Resnick Center. At the bench dedication last February, a symbolic card and seed packet was prepared for the event prominently featuring lyrics to Petty’s song *Wildflowers*. The song symbolizes the shared sense of belonging the Baranski family has with music as well as their love for Joe, which they will continue to carry closely in their hearts with them.

*You belong among the wildflowers
You belong somewhere close to me
Far away from your trouble and worries
You belong somewhere you feel free*

– *Wildflowers* by Tom Petty

Love

Tribute Gifts

Tribute gifts offer a meaningful and impactful way to honor or pay tribute to someone special. Gifts can be made to express condolences, to celebrate events, to honor people on their success or simply as a measure of recognition. When a tribute donation is received, a personalized letter or email is sent to notify the individual or family that a thoughtful donation was made. Tribute gifts are tax-deductible and all donors receive an acknowledgment receipt.

To learn more about tribute gifts at Bancroft, please contact Tess Tebaldi at 856-348-1162 or tess.tebaldi@bancroft.org.

Bancroft Event Snapshots



On Friday, September 25, 2020, 100 golfers joined us for the 36th Annual Bancroft Golf Outing presented by EDA Contractors at the Union League National Golf Club. The tournament featured an outdoor cocktail reception, silent auction, \$10,000 putting contest and more and raised \$140,000!



Pizza with a Purpose

What could be better than raising dough for Bancroft while learning to make delicious truffle pizza? On September 30, 2020, over 100 aspiring chefs, including some Bancroft residents, participated in our first-ever virtual cook-along class and raised over \$10,000.

Virtual Trivia Night presented by Graham Company

Hosted by former “Bachelorette” contestant Zac Clark, Bancroft held its first Virtual Trivia Night on February 11, 2021. The event brought together over 150 brainiacs from across the country to test their knowledge and support Bancroft’s mission, raising over \$8,000.



Sip, Swirl & Support Bancroft presented by SCIW Fence Products and The Kowal Family

On May 18, 2021, over 200 attendees joined us at the Camden County Boathouse for Sip, Swirl & Support Bancroft. Beautiful weather, delicious catering by Di Bruno Bros., fantastic wine, live music and an extensive silent auction were certainly highlights but the greatest of all was reuniting in person with our closest friends! And, together with the event's 46 sponsors, we raised nearly \$145,000!



Bags for Bancroft presented by Graham Company

A cornhole tournament, live performance by Lost in Paris, BBQ lunch, The Beer Wagon, Mr. Softee and a special appearance by Bancroft's Special Olympics Cornhole Team were the perfect combination for an afternoon of fun at Bags for Bancroft! On Saturday, June 5, 2021, 85 teams competed at Bancroft's inaugural event at the Raymond & Joanne Welsh Campus and raised over \$95,000!

Celebrate

Learn more about Bancroft's fundraising events!

Please contact Katie Bampfield, Director of Events & Stewardship:



CALL
856-348-1145



EMAIL
kathleen.bampfield@bancroft.org

Philanthropy in Action

Canine Classmate PROGRAM

A New Furry Friend

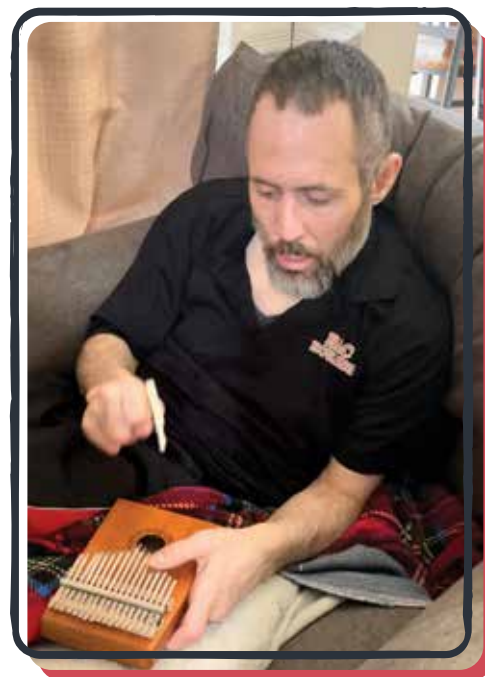
The students at The Bancroft School at Voorhees Pediatric Facility (VPF) are awaiting the arrival of their new furry friend thanks to the generous donors who contributed over \$10,000 to launch the Canine Classmate Program.

Unfortunately, there have been significant delays due to the pandemic, but The Bancroft School at VPF is at the top of the waitlist to be matched with a Facility Dog. It will be well worth the wait to have the joy and love of canine companionship brought to the medically fragile students and staff!

Making Music at Lakeside

Thanks to the generous support of a grateful Lakeside family, a new mobile music cart and various instruments were purchased to enhance the day program curriculum and activities.

Music therapy is an effective therapeutic intervention for individuals with disabilities and can be used to develop a variety of physical, emotional, mental, spiritual, psychological and social goals relevant to an individual's needs, capabilities and preferences. Participants have enjoyed learning and playing different instruments, listening to calming music, learning simple rhythms, singing karaoke, dancing and even exercising to music!

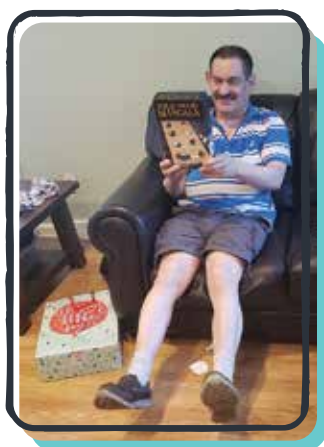


Impact ★

A Birthday Bash for Margaret Bancroft!

In honor of Margaret Bancroft's birthday, a generous donor and Bancroft family threw a birthday party at The Funplex in Mount Laurel, NJ, for some of the residents in Bancroft's adult residential program in New Jersey.

The water park, amusement rides, arcade games, pizza and cake were the perfect combination for an evening out with friends to celebrate the life-changing woman who started it all.



Giving Spirit FUND

The Gift of Holiday Cheer

The Giving Spirit Fund supports birthday and holiday gift-giving for individuals in Bancroft's care who have no family involvement or whose families do not have the financial means to purchase gifts.

Throughout the year, and especially around the holidays, donors and volunteer shoppers are provided with a wishlist of items for the nearly 100 children and adults who benefit from this fund. The gifts are wrapped and delivered so everyone has the chance to feel special on their big day and during the holiday season!

Learn more about supporting the Giving Spirit Fund or designating your gift to a specific program!

Please contact Tess Tebaldi, Senior Director of Development:



CALL

856-348-1162



EMAIL

tess.tebaldi@bancroft.org



The President's Circle is a donor recognition society that celebrates Bancroft's most committed donors – those who have cumulatively donated \$100,000 or more.

- Adler's Pharmacy LTC
- Archer & Greiner
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- Barbara and Sheldon Berkman
- Nancy and James Biello
- David B. Blanchard
- The Buck and Rogers Families
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- Voorhees Pediatric Facility
- Marilyn Ware
- Wawa and The Wawa Foundation
- Raymond & Joanne Welsh
- JoAnne and Ronald Williams
- Withington Foundation, Inc.

Transform

LEGACY SOCIETY

We are grateful to the following individuals who have designated Bancroft as a beneficiary of their financial plans or who have left a lasting legacy with their planned gift.

- Anonymous
- Anne G. Anderson*
- Linda J. Bennett*
- Kathryn M. and Christopher A. Capritti
- Edward Whiting Chapin*
- Jackie Conover/Gavin Rogers
- Sally and Robert Danley
- Helen A. Davis*
- Joan H. DeClement*
- Lisa G. and Kenneth L. Ewell
- Jacqueline C. and Leonard B. Faupel*
- The Gatlin Family
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- Justin Israel*
- The Michael Kahn Family*
- Geraldine A. Knudsen
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- The Christa G. Mayer Family
- Betsy Menkes
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- Paula and Lawrence Siegel
- Paula and Mark Solomon
- Alan E. Stoppelman*
- Rita Waranch*
- Susan Weisman and Andrew S. Howard
- Cort Wizorek
- Dr. Clarence York*

**Deceased*

As you reflect on your lifetime achievements, please consider designating Bancroft as a beneficiary of your will and financial plans. A planned gift will help you accomplish both your long-term financial and charitable goals and will fuel Bancroft's mission today and for future generations to come.

Invest \$

Learn more about leaving a lasting legacy!

Please contact Sue Piergallini, Chief Development Officer:



CALL

856-348-1140



EMAIL

susan.piergallini@bancroft.org

Family Advisory Board

The Family Advisory Board (FAB) is a group of family members of the individuals we support who are grateful for the care their loved ones receive and are committed to the future and financial sustainability of Bancroft.

The FAB meets twice a year both virtually and in person and provides members the opportunity to interact with other Bancroft families, the Board of Trustees and executive leadership. Meetings provide insider information regarding the organization's programs, services, events and high-level strategic initiatives as well as access to topical presentations from Bancroft thought-leaders.

Bancroft is incredibly grateful to the following members for their philanthropic support, advocacy and commitment.

- Laura Kuntz (Chair) and Ed Mikalauskas
- Raven and Steve Adams
- Darlene and Stuart Altschuler
- Laura and Joe Atkinson
- Susan and Joshua Bennett
- Sally and Bob Danley
- Carin and John Foster
- Randi and Bill Galanty
- Barbara and Abraham Goodgold
- Ann and Doug Hambry
- Karen and Jeff Harris
- Orly Kagan
- The Kennedy Family
- Dolly and Mitchell Kowal
- Andrea Lewis
- Betsy Menkes
- Doug Menkes
- Marianne and Laurence Shulman
- Paula and Larry Siegel
- Dorothy Smith
- Paula and Stuart Solomon
- Samantha and Mark Stankiewicz
- Janis Sweeney
- Steven Sweeney
- Gail and Oscar Szigeti
- Ann-Marie Leahey, MD and David Vaughn, MD

Members as of November 1, 2021

Commit 

Join Bancroft's Family Advisory Board!

For more information, contact Tess Tebaldi, Senior Director of Development:



CALL

856-348-1162



EMAIL

tess.tebaldi@bancroft.org

Ways to Give

One World Fund Champions

The One World Fund Champions are a community of individuals who pledge to make a recurring gift to support Bancroft. The One World Fund Champions provide steadfast support through a monthly gift and provide a consistent and reliable source of funding to enable the organization to plan ahead for the future. No gift is too small and the impact is great! Recurring donations can be made by check or credit card. To learn more, visit bancroft.org/champions.

Matching Gifts

Matching gifts give donors the opportunity to significantly increase the impact of their gift. Donors are encouraged to check with their employers to determine if they have a corporate giving or matching gift program.

Memorial and Tribute Gifts

A donation to Bancroft is a thoughtful way to honor or pay tribute to someone special. Gifts can be made to express condolences, recognize celebratory events or honor people on their success. When a tribute donation is received, a personalized acknowledgment is sent to notify the individual or family that a thoughtful donation was made in their name.

AmazonSmile

Visit smile.amazon.com to select Bancroft as your charity of choice and Amazon will donate 0.05% of eligible purchases to Bancroft. Always remember to visit smile.amazon.com when making your purchases!

Fundraising Pages

You can create an online fundraising page to share why you are passionate about supporting Bancroft and to encourage your family and friends to give. Visit bancroft.org/fundraiser to create your own fundraising page or use your favorite social media platform.

Gifts of Stock

By making a gift of stock, you can avoid paying capital gains tax that would otherwise be due if you sold the assets.

IRA Charitable Rollover

You can make a gift to Bancroft directly from your IRA to satisfy all or part of your required minimum distribution.

Donor-Advised Fund

You can recommend Bancroft as a grant beneficiary of your Donor-Advised Fund.

Advance 

Learn more about the various ways to make a gift!

Please contact Tess Tebaldi, Senior Director of Development:



CALL

856-348-1162



EMAIL

tess.tebaldi@bancroft.org

Donor Roll Calls

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 Fran and William A. Graham IV
 Dolly and Mitchell B. Kowal III
 Nicole and Adam B. Landau
 Tina and Patrick Meade

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 Ed DeAngelis
 Lisa C. DiMedio and
 John C. Flamma Jr.
 Flicker Family Fund
 Ann and Douglas Hambry
 Karen and Jeffrey R. Harris
 Mindy Holman and
 Frank Beideman
 Steve Holman
 Andrea and Craig Lewis
 Gloria G. Mayer
 Mary Pat Meyer
 Toni and John Pergolin
 Randee and
 Kenneth Rubenstein
 Anne Forward and
 Anthony D. Schlesinger
 Barbara and
 The Honorable Jack Tarditi
 Corinne and Scott Welsh
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Raven and Steven Adams
 Susan and Joshua J. Bennett
 Rebecca and Fadi Cherfane
 Rachel and Benjamin Connor
 Sally and Robert L. Danley

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 Ellen and Gerard Gendron
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 The Flynn Company
 The Haverford Trust Company
 The Lebensfeld Foundation
 The McCann-Healey
 Funeral Home
 The Philadelphia Foundation
 The Prudential Foundation
 The Wawa Foundation
 The WCRE Foundation Inc.
 Timothy Rice Estate and
 Elder Law
 Trustmark Health Benefits, Inc.
 United Way of Greater
 Philadelphia & SNJ

US Home – We Care
 Foundation, Inc.
 Voorhees Pediatric Facility
 VT Graphics, Inc.
 Washington Crossing Insurance
 Group, LLC
 WB Mason
 Weisman Children's
 Rehabilitation Hospital
 Western Pest
 Whitesell Construction Co., Inc.
 Whitney H. Roddy, Inc.
 Wicks Chapin, Inc.
 Withington Foundation, Inc.
 Wolf Commercial Real Estate
 (WCRE)

GIFTS-IN-KIND

1812 Productions
 The Academy of Natural
 Sciences of Drexel University
 Aetna Roofing Corp.
 Amy's Omelette House
 Arden Theatre Company
 Awareness & Balance
 Foundation
 Bahama Breeze
 Jane Femia Baider and Joe Pluck
 Barone's Tuscan Grill
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Diamond Building Services
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 Edge Dance Center
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 EV Nails and Spa
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 Fairhope Chocolate
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 Hand & Stone Massage – Marlton
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 Jay Roberts Jewelers
 JG Kronenberger Fine Jewelry
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 La Colombe Coffee Roasters
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 Nancy Orlando
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 Penn Oaks Country Club
 Philadelphia Eagles Pro Shop
 Philadelphia Museum of Art
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 Primal Supply Meats
 Pumpkin BYOB
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 Redstone American Grill
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 Kenneth Sherman

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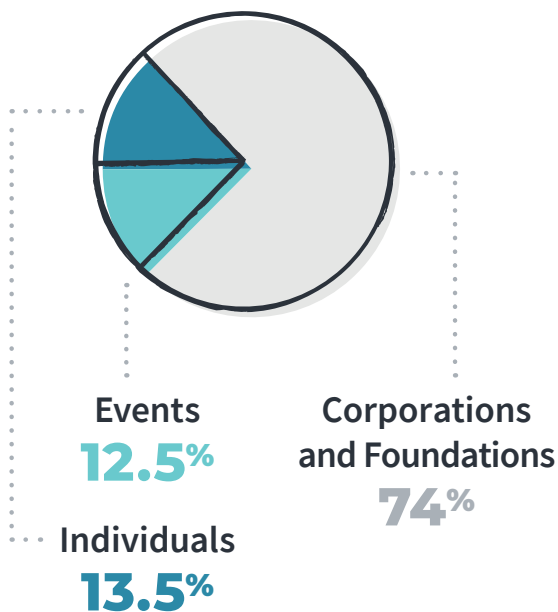
Bancroft is very grateful to all of our donors.

Due to space limitations, donors of \$100 or more were listed. Please accept our sincere apology for any incorrect or omitted information. Kindly report any discrepancies to Katie Bampfield at 856-348-1145 or kathleen.bampfield@bancroft.org. Please note that the donor roll calls cover the fiscal year of July 1, 2020 to June 30, 2021.

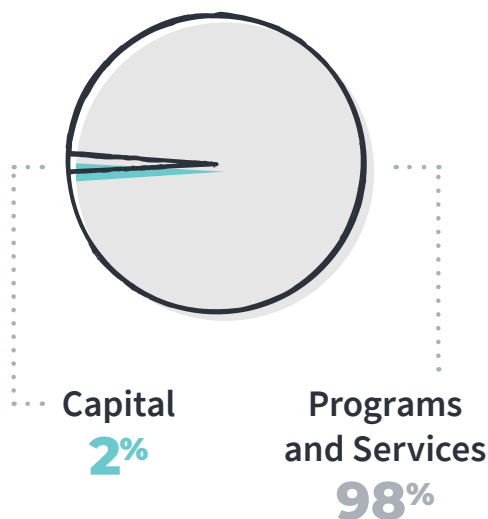
Development Overview

July 1, 2020 – June 30, 2021

Source of Revenue



Gift Designation



Total Funds Raised:

\$3,124,175

Meet the Development Team

Sue Piergallini
Chief Development Officer

Katie Bampfield
Director of Events & Stewardship

Emily Devenney
Grants Assistant

Lauren Malazita
Coordinator of Events & Stewardship

Kathryn Myers
Director of Foundation & Corporate Philanthropy

Natalie Ragazzo
Development Associate

Tess Tebaldi
Senior Director of Development

Enhance 

About Bancroft



Bancroft is a leading regional nonprofit provider of specialized services for individuals with autism, other intellectual or developmental disabilities and those in need of neurological rehabilitation.

Through its innovative programs supporting people throughout different stages in life, Bancroft offers a comprehensive range of services aimed at unlocking the full potential in each person and meeting his or her changing needs. Programming includes special education, vocational training and supported employment, structured day programs, residential treatment programs, community living programs, and behavioral supports. In 2018, Bancroft opened the Raymond & Joanne Welsh Campus in Mount Laurel, NJ, for children's services, featuring the flagship Bancroft School and The Lindens Center. The campus is the most progressive and expansive campus for children with special needs in the region.

Bancroft NeuroRehab focuses on the therapeutic, day program and residential needs of people in rehabilitation from brain injury or other neurological disorders with four locations throughout New Jersey.

Established in 1883 and now headquartered in Cherry Hill, NJ, Bancroft boasts 32 programs in 17 locations serving 2,200 people annually throughout New Jersey, Pennsylvania and Delaware, including more than 275 community-based group homes and supervised apartments.

Visit bancroft.org for more information!



**Established
1883**



**Facilities and Homes
across NJ, PA, DE
275+**



**Lives Impacted Annually
2,200**



**Number of Employees
2,800**

**Our core values show
how much Bancroft CARES:**

- **Compassion**
- **Accountability**
- **Respect**
- **Empowerment**
- **Safety**

Empower 

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► Mission

Bancroft profoundly impacts children and adults living with disabilities by delivering high-quality services to empower them to realize their best life.

► Vision

Bancroft sets the standard of excellence in services for people with disabilities and professionals in the field through a culture of learning, innovative treatment, and transformational research, all leading to outstanding outcomes.

► Philosophy of Care

We are committed to providing person-centered care, with compassion and respect, in a safe environment, using evidence-based approaches to improve quality of life and foster opportunities for a fulfilling future.



Contact us!



CALL

856-348-1145



VISIT

bancroft.org



EMAIL

development@bancroft.org